



International Facility Management Association

**Empowering Facility Professionals Worldwide**

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# *Awards of Excellence 2012*

## *The George Graves Award for Facility Management Achievement*

Letter of Introduction

Nomination Form

Judges' Evaluation Form

Submittal Check Sheet

This award is presented to the individual or team whose facility management program or idea has had a substantial, positive effect on the success of their organization. The recipient(s) will demonstrate how their program has affected business objectives and contributed to improved financial success. The award winner(s) will demonstrate innovation, and their achievements will be used to educate other facility management professionals. The judging panel will consist of the previous winner of this award and six additional IFMA members.

**Eligibility:** Any exceptional facility management program or technically-oriented project is eligible. This award is intended to honor those who achieve “above and beyond” the normal scope of job responsibilities. Entries should fall within at least one of the following categories:

- Communication skills;
- Leadership and management;
- Finance;
- Human and environmental factors;
- Maintenance and operations;
- Planning and project management;
- Quality assessment and innovation;
- Real estate; or
- Technology.

Individual nominees must be Members or Associate members of IFMA for at least one year. If a team is represented, at least one member of the team must have been a Member or Associate member of IFMA for at least one year.



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Dear Prospective Nominator:

Thank you for your interest in preparing a submission for the 2012 IFMA Awards of Excellence program. This program honors those individuals, companies, chapters and councils who have raised the bar in their contributions to the advancement of the facility management profession and to IFMA around the globe.

All completed submission packages are due to IFMA headquarters by **June 4, 2012**. Each submission is reviewed to ensure it meets the specific requirements established for that particular category. *Incomplete submissions or those that do not meet the requirements will be returned to the nominator and will not be considered eligible.*

Judging binders containing one of each submission in the various categories are assembled and are sent to the 2012 Awards of Excellence Judging Panel. The judging panels are composed of qualified volunteers who have demonstrated expertise and practice in the award areas they are to judge. The form used by the judges to evaluate this award is included in the nomination package. Each of the questions (achievements) and judges' overall evaluation of your entry are assigned point values and summed to determine the final score. Some award categories also call for the nominator to provide exhibits that are also worth points. Winners are determined by the highest total scoring; however, judges reserve the right to withhold an award should they determine no submission qualifies as "excellent" or does not reach the minimum of 85 cumulative points out of a total possible of 100.

We appreciate your participation in this awards program and your effort to complete the nomination package thoroughly and thoughtfully. Please review the following pages to ensure all requirements for the nomination are met. Complete submissions are due at IFMA headquarters by **June 4, 2012**. Nominators and entrants will be notified in August 2012 regarding qualification. All awards will be presented at the Awards of Excellence events at World Workplace 2012 on Friday, Nov. 2 in San Antonio, Texas.

Please contact me by e-mail at [barbara.zlatnik@ifma.org](mailto:barbara.zlatnik@ifma.org) by phone at 281-974-5624 if you have any questions.

Sincerely,

A handwritten signature in black ink that reads 'Barbara J. Zlatnik'. The signature is fluid and cursive, with a long horizontal flourish extending to the right.

Barbara J. Zlatnik, CAE  
Director, Member Resources

## Important Reminders:

Specific requirements have been established for all submittals to ensure the judging process is as objective as possible. Judging is done by volunteers and is an arduous task.

Please fill out the nomination form thoroughly. When all entries are received at IFMA headquarters, they will be assembled in a binder for each judge. Any submission not meeting these criteria will be disqualified. Please follow the specific guidelines below:

1. Type or computer-generate the forms. Font size should be at least 12-point (use a standard, easy-to-read font, such as Arial or Times New Roman).
2. Three-hole punch every page of your entry. Separate each judge's copy with clamps or rubber bands.
3. Do not place in presentation folders, notebooks or binders. All entries will be placed in notebooks for each judge.
4. You will be allowed **one** 8 ½" x 11" sheet of paper, front side only, per question asked on the nomination form. Be sure to clearly identify the question you are answering. This generally allows about 1,000 words to answer a question.
5. The nomination form explains how many pages of supporting exhibits you should submit. Any exhibits submitted in excess of the allowable amount will not be furnished to the judges. Exhibits should be placed in plastic sleeves
6. Examples of materials that may be placed in the sleeves: booklets, pictures, rosters, graphs, reports etc. Anything that is not that are not the standard size can be placed in a sleeve. Each sleeve is equivalent to one page (one side) of exhibits. You may place as many items in each sleeve as you wish.
7. The nomination form also clearly states how many copies of the entry must be submitted. Be sure all copies are very clear and equal in quality.
8. Provide specific information, not generalities. Statements such as "membership has increased significantly" would be more impressive if backed by actual statistics.
9. You will receive a verification letter acknowledging that IFMA headquarters has received your entry. Please contact Barbara Zlatnik if you do not receive this letter.
10. Your nomination package also contains the form the judges will use in evaluation of your entry. Take the time to read this prior to preparing your submittal so you will understand the criteria and point system.
11. Before forwarding your entry, verify that every judge's copy is complete and contains the supporting documentation required.

All nominations must be received at IFMA headquarters no later than **June 4, 2012** to be considered valid. The materials will be assembled into binders at IFMA headquarters and forwarded to the judges for review. Judges will score each submittal and IFMA headquarters staff will tabulate all scores. Winners will be determined by the highest total scoring; however, judges may reserve the right to withhold an award should they determine no submittal qualifies as excellent and has a minimum of 85 cumulative points.

## **2012 Nomination Form**

*Submittal covers activities from May 1, 2011 to April 30, 2012.*

# **Facility Management Achievement Award**

*Type or computer-generate the forms. Font size should be at least 12-point, and an easy-to-read font such as Arial or Times New Roman should be used. All communications regarding this entry will be directed to the individual listed in the section "Nominated by."*

*Nominee must be an IFMA member in good standing. If part of a team, please attach other team members' names to nomination form.*

Nominee: \_\_\_\_\_

Employer: \_\_\_\_\_

Current position: \_\_\_\_\_ No. of years: \_\_\_\_\_

Business address: \_\_\_\_\_ Phone #: (    ) \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Zip/Mail code: \_\_\_\_\_

Award category :       Individual       Team

## **Nominated by:**

IFMA member: \_\_\_\_\_

Employer: \_\_\_\_\_

Business address: \_\_\_\_\_ Phone #: (    ) \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Zip/Mail code: \_\_\_\_\_

Fax #: (    ) \_\_\_\_\_ E-mail: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Facility Management Achievement Award Nominee: \_\_\_\_\_

*Please answer each question on a separate 8 1/2" x 11" sheet of paper, using one side only. Clearly identify the question you are answering.*

Summarize the basis for this nomination. Explain the mission, goals and objectives of the nominee company's facility management organization.

Facility Management Achievement Award Nominee: \_\_\_\_\_

*Please answer each question on a separate 8 1/2" x 11" sheet of paper, using one side only. Clearly identify the question you are answering.*

This award recognizes an individual or team whose facility management program or idea has had a substantial positive effect on contributing to the success of their organization. Please identify the category(ies) the entry falls within:

- Communication skills;
- Leadership and management;
- Finance;
- Human and environmental factors;
- Maintenance and operations;
- Planning and project management;
- Quality assessment and innovation;
- Real estate; or
- Technology.

Facility Management Achievement Award Nominee: \_\_\_\_\_

*Please answer each question on a separate 8 1/2" x 11" sheet of paper, using one side only. Clearly identify the question you are answering.*

1. Describe the nature of the facility management program or idea nominated for this award. Include detailed information that will demonstrate how this idea or program shows measurable improvement over past activities. (0-15 points)

Facility Management Achievement Award Nominee: \_\_\_\_\_

*Please answer each question on a separate 8 1/2" x 11" sheet of paper, using one side only. Clearly identify the question you are answering.*

2. Describe the breadth of the impact of this project (how many people use, benefit from, etc.). (0-10 points)

Facility Management Achievement Award Nominee: \_\_\_\_\_

*Please answer each question on a separate 8 1/2" x 11" sheet of paper, using one side only. Clearly identify the question you are answering.*

3. How has this program supported the business objectives of the company or organization? (0-5 points)

Facility Management Achievement Award Nominee: \_\_\_\_\_

*Please answer each question on a separate 8 1/2" x 11" sheet of paper, using one side only. Clearly identify the question you are answering.*

4. What financial benefits have resulted from this idea or program? (0-10 points)

Facility Management Achievement Award Nominee: \_\_\_\_\_

*Please answer each question on a separate 8 1/2" x 11" sheet of paper, using one side only. Clearly identify the question you are answering.*

5. Has this program or idea gained recognition throughout the company or organization? If so, explain how (show impact on clients, organizations, etc.). (0-10 points)

Facility Management Achievement Award Nominee: \_\_\_\_\_

*Please answer each question on a separate 8 1/2" x 11" sheet of paper, using one side only. Clearly identify the question you are answering.*

6. What has been the impact/improvement to the organization as a direct result of this program over time? (provide historical data, trends, multi-year cost performance, prior year satisfaction surveys, etc.). (0-15 points)

Facility Management Achievement Award Nominee: \_\_\_\_\_

*Please answer each question on a separate 8 1/2" x 11" sheet of paper, using one side only. Clearly identify the question you are answering.*

7. What audit procedures are in place to assure continued excellence by the nominee company? (0-10 points)

Facility Management Achievement Award Nominee: \_\_\_\_\_

## Authorization:

We hereby agree that IFMA has the right to use our nominee's name, organization and information in this form as it relates to the promotion of this award. We understand the award can be published in IFMA and other trade publications.

Authorized Signature: \_\_\_\_\_

Position: \_\_\_\_\_ Date: \_\_\_\_\_

## Exhibits:

*Include a maximum of five sleeves of exhibits.*

## Submit nomination:

### **Mail original and copies to:**

IFMA Awards Committee  
1 E. Greenway Plaza, Suite 1100  
Houston, TX 77046-0194 USA

*Submit nine copies of the entry for distribution to the judging panel.*

*Deadline for the receipt of nomination at IFMA headquarters is June 4, 2012.*

*IFMA's board of directors and their companies or institutions are not eligible.*

## 2012 Judges' Evaluation Form

Submittal covers activities from May 1, 2011 to April 30, 2012.

### Facility Management Achievement Award

**ACHIEVEMENTS:** Sum of achievement columns 1-7 as follows. Maximum total point value = 90 points.

1. Describe the nature of the facility management program or idea nominated for this award. Include detailed information that will demonstrate how this idea or program shows measurable improvement over past activities. (0-15 pts.)
2. Describe the breadth of the impact of this project (how many people use, benefit from, etc.). (0-10 pts.)
3. How has this program supported the business objectives of the company or organization? (0-5 pts.)
4. What financial benefits have resulted from this idea or program? (0-10 pts.)
5. Has this program or idea gained recognition throughout the company or organization? If so, explain how (show impact on clients, organizations, etc.). (0-10 pts.)
6. What has been the impact/improvement to the organization as a direct result of this program over time? (provide historical data, trends, multi-year cost performance, prior year satisfaction surveys, etc.). (0-15 pts.)
7. What audit procedures are in place to assure continued excellence by the nominee company? (0-10 pts.)
8. Overall evaluation of entry. (0-15 pts.)

**EXHIBITS SUPPORTING ACHIEVEMENT:** (Maximum total point value = 10 points distributed with respect to **Scope of exhibits** [extent to which all areas requiring support receive support]; **Relevance** [extent to which exhibits are on target]; **Adequacy** [overall strength of support where support is needed]).

Nominees	Achievements								Exhibits	Total Points
	1	2	3	4	5	6	7	8		

Judge: \_\_\_\_\_

Date: \_\_\_\_\_

Judges' Guideline for Point Spread						Definition
5	10	15	20	25	30	
0	0	0	0	0	0-1	Does not merit consideration
1	1-2	1-3	1-4	1-6	2-7	Below standards
2	3-4	4-6	5-8	7-12	8-14	Below average
2.5	5-6	7-9	9-12	13-16	15-18	Average
3	7-8	10-12	13-16	17-20	19-22	Above average
4	9	13-14	17-19	21-24	23-28	Excellent
5	10	15	20	25	29-30	Exceeds expectations

## *Check Sheet for Submittal*

# **Facility Management Achievement Award**

### General:

- Nominations are scored on content only, not creative presentation of the submission.
- The submission covers activities from May 1, 2011 to April 30, 2012.
- **Do not place submission in presentation folders** (including spiral, GBC, notebook or other type of binder).
- Every page of submission should be three-hole punched.
- Exhibits are an important part of this submission. Items like booklets, pictures, etc. that are not the standard size, can be placed in a vinyl or plastic sleeve to prevent loss. Each sleeve is the equivalent to one page of exhibits. The sleeve should be three-hole punched.
- You may use rubber bands or clamps to secure the separate copies of the submission.
- At least a 12-point font size must be used for the submission, and an easy to read font such as Arial or Times New Roman should be used.
- Submission should be typed or computer-generated.
- You are allowed **one** 8 ½" x 11" sheet of paper, using front side only, per question asked on the nomination form. Clearly identify the question you are answering.
- All questions on the nomination form should be completed as requested.
- Authorization must be signed.
- Nominee may not have won this category of Awards of Excellence in 2009 or 2010

### Specific requirements for the Facility Management Achievement Award:

- Nominator must be an IFMA member in good standing (dues current).
- Nominee, or at least one member of a team nominated, must be an IFMA member (Member or Associate) in good standing for at least a year.
- Maximum of five sleeves (front and back) of exhibits may be submitted. No videotapes, CDs or DVDs will be accepted. Photographs may be included within the five sleeves of exhibits.
- Nomination should fall within one of the eight categories listed.
- Provide nine copies of submittal.
- Deadline for receipt of nomination at IFMA headquarters is June 4, 2012.